5-22-1995

The Loyola Reporter

Loyola Law School Los Angeles

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A few random thoughts about working

GARY PFISTER ('95)

Dear fellow graduates, a few thoughts from someone who has had several careers already.

Get a mentor. Nothing will move you up like a hand from above.

Make time for the in-house training. It will reward you.

Learn to use the phones, coffee maker and machines. If at midnight you cannot print a motion, the partner and client will not care about your problem.

Treat the secretaries with respect. Always!

If you think about cutting a corner think about the worst thing that could happen—it will at some point about something.

Keep your temper, no one else wants it.

Keep duct tape around the office, home and car. 1001 uses.

When the elephant fight, the grass dies. Keep away from in-house politics when you have not interest at stake.

The feelings of the top guys are not as hostile to each other as the troops. In World War I the King of England and the German Kaiser were first cousins.

Appearances are a short hand for the substance you are or want to be. Appearances are as shallow as your ambitions.

Note the nasty comments. In this legal oriented society few friends or office workers will tell you of your bad habits, mistakes, bad breath or funny clothing: Your enemy may. If a friend does they are a friend indeed.

Less is more. A short direct statement is better than a detailed explanation. The first three words of this statement is all that is really needed.

Napoleon's advise to a General was: "If you are going to take Vienna, then take Vienna."

When doing anything, ask yourself if you love the process or the end result.

Being happy is vital. I would say the only thing, but we are all too compulsive for that—proven by our going to law school.

Oh, God I've given a proof.

It is easier to beg forgiveness than to get permission.

Be careful what you do well.

— Class of 1995

Most altruistic
ROBERT LINDEN

Most likely to rescue stray animals as a career
ANETTA STARK

Most likely to quit law practice and [bomb] at teaching
PROF. STEWART
PROF. CAMORE

Most likely to irritate a judge
GAYATRI GUNESE KERAN

Most likely to irritate a judge
SHELAN JOSEPH

Most likely to have pages of a pleading stuck together
PHIL TUKIA

— Class of 1995

"THE MOST LIKELY TO" IS A LIGHTHARTED DENONCIATION BY THE FRIENDS YOU HAVE MADE HERE DURING YOUR LAW SCHOOL DAYS AND SHOULD BE TAKEN IN THE SAME LIGHT HEARTED MANNER AS WE HAVE TAKEN THE SPELLING OF THE NAMES.

Most likely to buzz the LMU Campus during a future graduation in a rented Learjet
BRUCE LEVINE
JOHN IGARASHI

Most Likely to know Something you don't even think of
CHRIS NETTESHEIM
MICHELIN RUBIN

Most likely to Practice Birth Control
CAMERON SANCHEZ

Most likely to arrest someone
CHRIS LYON

Most likely to blow himself up
JONATHAN BECKER

Most likely to have a Personal Injury Infomercial
BOB SILVERBERG

Most likely to trip over his head
MICK HILL

— Inside

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AN ATTORNEY'S (MY FATHER'S) LIFETIME ACHIEVEMENT

NADIA DAVIS ('96)

What is a true lifetime achievement? While success has often been associated with social status and money, a true lifetime achievement is far more untouchable. It survives the very person who achieved or created it. Beyond all my father's accomplishments as an attorney, community leader and advisor, the one that is untouchable, that challenges many in their actions today, is the warmth he created in this often cold world. Many people have surrendered and given up; on truth, on compassion, on morality. But there was always proof in the example of my father that having the courage to be a good person, no matter how uncomfortable a situation may be, is not only necessary, but it is possible.

Whether it was through his smile and eyes, his insistence for honesty and kindness in a room full of dark intentions, fighting with passion for a cause in a courtroom, selflessly giving love and words of encouragement, playing his sax, cracking a joke, or shooting some hoops, he generated a warmth that people could not ignore, that we all long for. His warmth was more powerful than affecting people's actions and hearts than money and status ever will be. His presence of integrity was a breath of fresh air to those who did not know him well and a foundation of strength and hope to those who did.

Everything my father taught me, all the hope and compassion he put in me, was challenged more than ever before on November 12, 1994. That was the day my father's warm heart failed him. Every day since then has been a battle between memories of his warmth and the world's chilling ways. My mother would always tell him

In the legal world he is best known as the attorney whose successful lawsuit against the Santa Ana Unified School District in 1968 abolished a practice of placing disproportionate numbers of Latino students in a program for the mentally retarded.
There's Only One Way to Pass the Bar Exam:

**BITE THE BULLET™**

The Bullet System Essay Review® is a no-nonsense, comprehensive study system and technique for passing the Bar (finals, too). About the only thing it doesn't include is that high price all the other reviews leave out of their ads.

Here's the deal: You send us 90 bucks (+ tax & shipping). We send you the BEST ESSAY WRITING REVIEW on the market. You use it and pass the Bar. We send you the official Bite the Bullet™ T-shirt for your efforts. Pretty straightforward. Pretty cheap. Pretty damn smart. Anyway, can you really afford to take it again?

JUST PASS. Call 800-791-7277.
SCOTT KAWAMURA
Most Likely to Wear Dockers for the rest of his Life
STEVE BAKER

Most Likely to Argue with Judge Ito
DAVID RADLAUER

Most Likely to go out with rich Spoiled 2nd year law students: ROYD AGHAI?

Most Likely To Get a Job
NED JORDAN
CHRIE NORTON
TERI HOLLANDER
RHONDA VISNISKI

Most Likely To Jump out of a Cake:
BRETT HAYES
DAPHNE BORROMEO
AL LIOU
MARK MEYERHOFF
LINDA WEST

Most Likely to Never be a Defense Attorney
ANN MCDONALD
JACK PANNELL

Most Likely to Become Famous
SYDNE SQUIRE

Most Likely to Never be a Prosecutor
NANINE HUYGEN

Most Likely To Open a Chain of Pizza Restaurants
DIRK HERBERT
TAN THINH

Most Likely To Boldly Go Where No One Has Gone Before
SYDNE SQUIRE
STEVE OLSON
ROGER ARMSTRONG

Most Likely To Get Kicked Out of The Loyola Reporter Office
BRUCE LEVINE

Most Likely to Succeed in Business Without Really Trying
TED JORDAN
KONRAD SCHREIER
SCOTT KAWAMURA
CHRIS NORTON

Most Likely to Be Killed by An Angry Mob of Loyola

Students
BRUCE LEVINE
DAVE MACCULLOCH
"NATHAN"
LINDA WEST
STEVE DICK

Most Likely To Work For A Living
GEORGE FARRA

Most Likely To Never Work
DEBBIE DEBENERO
PAIGE ROSS

Most Likely To Swallow Live Goldfish
GARRETT YANAI
PAUL FUHRMAN

Most Likely To Have the Winning Lottery Ticket and Lose It
DAVID WEIL
JENNIFER ORFF

Most Likely To Deal Cards in Vegas
NANINE HUYGEN
AVI FREIDMAN (And miss the bar)
MARK MEYERHOFF (ditto)
RICK REDLICH
DAVE WEIL

Most Likely To Live Long and Prosper
JANICE DELEON
JASON TSAI

Most Likely To Take Over Their Parents' Business
ANDREW WOLFBerg
PAIGE ROSS
MIKE MINDEN
ROBERT SLAUGHTER

Most Likely To Start a Bar Review Course
KIRK CYPEL?
FLOY ANDREW PAGE
ANN MCDONALD
ALAN COHEN
ALEJANDRO CEDILLO
RON GROSS

Most Likely to Enjoy Cafeteria Food
TED NOBEL
MARK MEYERHOFF (ditto)
RICK REDLICH
DAVE WELL

Most Likely To Compile a Set of Legal Encyclopedias
CAMILLE LOYA?
CHRISTEN HELF?
BEVERLY BICKEL
AMY BROWNSTEIN
VIC MANSORIAN

Most Likely To Run For Office and Lose
STEVE DICK
MICHAEL MEEHAN
NATHAN WURTSCHAFFER
RICK HERMAN

Most Likely To Take the Money and Run
BRUCE BERSHON
MARK ROHRER
ED MONROE
AVI FREIDMAN

Most Likely To Be Arrested for Civil Disobedience
AVI FREIDMAN
SYDNEY SQUIRE

Most Likely To Pronounce Demurrer Wrong
LINDA CHUNG

Most Likely To Think of Loyola as the Best Years of Their Life
NATHAN WURTSCHAFFER
PHIL TUKIA
NANINE HUYGEN
JIM JENAL
STEVE DICK
JOIE GALLO

Most Likely To Adopt a Tree
REX MILLS
CHRIS BALTHASAR
JIM JENAL
PHIL TUKIA

Most Likely To Miss the Forest by Focusing on the Trees
JIM JENAL

RENAMING THE ART
by GARY F. PFISTER

JUDGE LEARNED HAND'S BROTHER, "BIG"

ANDREW WINTROUB
ANURAG CHANDRA
MICHAEL HILL
Rex MILL
PHIL TUKIA

Most Likely To Run For Office and Lose
STEVE DICK
MICHAEL MEEHAN
NATHAN WURTSCHAFFER
RICK HERMAN

Most Likely To Be Arrested for Civil Disobedience
AVI FREIDMAN
SYDNEY SQUIRE

Most Likely To Pronounce Demurrer Wrong
LINDA CHUNG

Most Likely To Marry Their Secretary
ALAN DIAMANTE
JON FORSTER
DAMON FISHER
SANDY DOWNS
GUS KAHRAMANIDIS

con'td next page

Most Likely to Over Work
DEBBIE DEBENERO
PAIGE ROSS
MIKE MINDEN
ROBERT SLAUGHTER

Most Likely To Start a Bar Review Course
KIRK CYPEL?
FLOY ANDREW PAGE
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REX MILLS
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JIM JENAL
PHIL TUKIA

Most Likely To Miss the Forest by Focusing on the Trees
JIM JENAL
MOST LIKELY TO...

STEVE BANKER
NATHAN WIRTSCHAFTER

Most Likely to Own a Professional Sports Team
AVI FREIDMAN
JENNIFER ORFF
SHARON LIGORSKY
(Phoenix Suns)

Most Likely to Write a Restatement of LABOR LAW
MIKE STUERWALD
CHRISTA HELFFERICH

any O.J. Retrial and then Appear on Life Style of the Rich and Famous
BRUCE LEVINE
JOE PERTEL
PAUL ARNOLD
GINA LEWIS
SHELAN JOSEPH
CHUKWUEMEKA AGU
TAN THINH

Most Likely to be Removed from the Supreme Court
JEFF MARKS

ANNOUNCEMENT TO GRADUATES:

THE GRADUATION IS AT THE MAIN CAMPUS OF LOYOLA MARYMOUNT. THE ADDRESS IS 7101 W. 80TH STREET LOS ANGELES, CA. THIS IS NORTH OF THE LAX AIRPORT. 80TH CROSSES SEPULVEDA BLVD. AND LINCOLN BOULEVARD. HATS AND SUN BLOCK NEEDED. 10AM MASS, 11AM GOWNING-GRADS NEED TO BE THERE. 12PM-CLASS PHOTO. 1PM COMMENCEMENT- PROMPTLY 3PM RECEPTION.

HERE ARE SOME WE THOUGHT COULD BE LIBELOUS (but kinda funny), SO WE LEFT THE NAMES OFF SO NO ONE'D GET PISSED

Most likely to look like his dog

Most likely to work for a scummy(?) defense firm

Most likely to cheat on their taxes

Most likely to become a spokesperson for Jenny Craig

Most likely to have an affair with DEAN [] (EEK!)

Most likely to replace "Lucky" of Lucky Charms [kid's cereal]

Most likely to discover that she is really a man

Most likely to commingle

Most likely to be discovered in leather and chains [COUPLES LISTED]
We at the Loyola Reporter believe that it is your right to have all the necessary information when selecting your classes. We hope this list will help you. (obligatory disclaimer) However, this list is not a guarantee of a particular grade. Nor is it any kind of endorsement or derogation of any professor or class.

Advanced Problems in Family Law
NAYO
LOW - 79: HIGH - 90
70's - 4
80's - 2
90's - 1

Chinese Law
LEUNG
LOW - 74: HIGH - 92
70's - 6
80's - 15
90's - 2

Civil Procedure II
ROBERTS
LOW - 72: HIGH - 98
70's - 18
80's - 15
90's - 2

Civil Rights Litigation
FRIESEN
LOW - 74: HIGH - 93
70's - 5
80's - 10
90's - 5

Commercial Law
LAWRENCE
LOW - 65: HIGH - 96
60's - 3
70's - 16
80's - 17
90's - 3

Comparative Law
FRIEDLER
LOW - 66: HIGH - 97
60's - 4
70's - 55
80's - 39
90's - 6

Constitutional Law II
BURCHAM
LOW - 65: HIGH - 96
60's - 1
70's - 45
80's - 37
90's - 5

Constitutional Law II
MAY
LOW - 64: HIGH - 95
60's - 8
70's - 58
80's - 43
90's - 5

Conflicts of Law
MCDERMOTT
LOW - 63: HIGH - 94
60's - 4
70's - 3
80's - 4
90's - 3

Copyright Law
SOBEL
LOW - 68: HIGH - 92
60's - 1
70's - 33
80's - 32
90's - 5

Corporations
MAYNARD
LOW - 66: HIGH - 97
60's - 1
70's - 11
80's - 14
90's - 2

Criminal Procedure
BERES
LOW - 58: HIGH - 93
60's - 1
70's - 2
80's - 43
90's - 4

Criminal Procedure
STRAUSS
LOW - 68: HIGH - 92
60's - 1
70's - 8
80's - 17
90's - 1

Debtors - Creditors Law
HULL
LOW - 69: HIGH - 93
60's - 1
70's - 20
80's - 14
90's - 3

ECN
WOLFSON
LOW - 71: HIGH - 90
70's - 18
80's - 17
90's - 1

Employee Pensions
APRILL
LOW - 78: HIGH - 91
60's - 22
90's - 2

Environmental Law
FISDLEY
LOW - 66: HIGH - 94
60's - 1
70's - 28
80's - 16
90's - 4

Evidence
GOLDMAN
LOW - 55: HIGH - 92
50's - 1
60's - 10
70's - 36
80's - 69
90's - 4

Evidence
LEONARD
LOW - 61: HIGH - 92
60's - 7
70's - 49
80's - 58
90's - 3

Evidence
WILLIAMS
LOW - 66: HIGH - 90
60's - 3
70's - 24
80's - 38
90's - 2

Family Law
KANDEL
LOW - 67: HIGH - 93
70's - 28
80's - 20
90's - 2

Family Law
HULL
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Constitutional Law II
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80's - 43
90's - 4

Criminal Procedure
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Environmental Law
FISDLEY
LOW - 66: HIGH - 94
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70's - 28
80's - 16
90's - 4

Evidence
GOLDMAN
LOW - 55: HIGH - 92
50's - 1
60's - 10
70's - 36
80's - 69
90's - 4

Evidence
LEONARD
LOW - 61: HIGH - 92
60's - 7
70's - 49
80's - 58
90's - 3

Evidence
WILLIAMS
LOW - 66: HIGH - 90
60's - 3
70's - 24
80's - 38
90's - 2

Family Law
KANDEL
LOW - 67: HIGH - 93
70's - 28
80's - 20
90's - 2

Family Law
HULL
LOW - 73: HIGH - 92
70's - 17
80's - 10
90's - 3
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<td>Low - 91: High - 80</td>
<td>4 people in the class:</td>
<td>80</td>
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GARY PFISTER ('95)

This year's class will be graduating from Loyola Law School on May 21, 1995. This, for me, is 25 years after graduating from High School and 20 years after college.

I started out to be a lawyer in High School, but my life drifted from the target. After a stint in public accounting I decided I wanted a desk job. No travel with the ability to get my CPA, MBA and law degree at night. Instead I was offered a job with the international audit division with the words "Paris ain't Des Moines". Travel stopped for a while with an offer to become a platform lender with the Los Angeles International Office. Crocker Bank offered an Assistant Vice President position in international banking which lead to a Vice Presidency at 31 years old. But I was back to overseas travel. After that I took an international job in San Francisco while living in Sausalito. College teaching, consulting, investment banking, loan syndication, entertainment lending and finally I got a stable job in Los Angeles where I could get a law degree at night. Actually I had several "stable" jobs while in law school. The banks kept closing. Not my loans, honest!

I look back at the last five years in Los Angeles and realize how much history has taken place and how much of it was centered in the law. Loyola Law School has Professors on the media daily making our degrees worth more by getting the school name out there. The big earthquake destroyed my office. The 1991 earthquake destroyed the school's parking structure. The first Rodney King trial caused a riot during finals week and the second caused tension that never caused a problem. The Menendez trail, O.J. and Heidi Fleiss all caused a saturation of legal coverage that ended with the birth of "Court TV". The results have been the drop in applications to law school and an increase in applications to dental school. I do not care. I came to law school not just to make money. I would be able to make more money as an experienced Banker and CPA than as a new lawyer. I came because I really wanted to be a lawyer. I am amazed that I am still so interested in the idea. Bismarck said that if you love law or sausages you should never see how they are made. Perhaps sausage school lets you enjoy the product too.

I have had the opportunity to be an Associate Editor of this Paper, to be in the Libel and Slander Shows, to be elected Class Representative, Treasurer and President of the Evening Student Bar Association. I want to thank the school, staff, faculty, administration and my fellow students for opportunity and for a fascinating legal education. Adieu.

CROSSWORD #1

Edited by Stan Chess
Puzzle Created by Fred Piscop

*ACROSS*
1. Capo
6. Variations of this are often seen in Italian restaurants.
9. "Hail Mary"
14. "Romeo and Juliet"
15. "Casanova"
17. "Eugene O'Neill"
19. "This Is Spinal Tap"
22. "Mockingbird"
23. "Windsor"
24. "Not On The Cover"
25. "Nixon's Six"
28. "Rolls-Royce"
32. "Alligator"
33. "Toothpaste"
35. "Magazine"
37. "Brownstone"
38. "Toothbrush"
41. "Sushi"
44. "Chopsticks"
46. "Broadway"
47. "Voyeur"
48. "Oscar-winning"
49. "Wagnerian"
50. "Andante"
52. "Franz Kafka"
53. "Beethoven"
54. "Joan of Arc"
55. "Casanova"
56. "Golden"
57. "Continue"
58. "Carnival"
59. "Bemis"
60. "Dunlop"
61. "American"
62. "Czech"
63. "Czech"
64. "Italian"
65. "French"

*DOWN*
1. "Tea"
2. "Javelin"
3. "Museum"
4. "Ballet"
5. "Advisor"
6. "Professor"
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I DON'T EVEN KNOW THEY MADE SIZE 97 ROLLERBLADES...!
DEAN'S TASK FORCE TO IMPROVE STUDENT SERVICES

(In a continuing effort to improve the quality of student services at Loyola Law School, the Dean's Task Force sponsors "focus-group" meetings with various student services departments. In the past year, about sixteen or seventeen such meetings have taken place. They generally last about an hour, and all students are eligible to participate. They are the best way for students to directly improve the quality of services that they receive.

This summer, like last summer, there will be a single evening with focus-group meetings from all major departments in the school. Nicknamed "Prom Night," this evening will feature about nine or ten focus group meetings running at one time. Contact your SBA representative to participate. The following is a write-up of the results of a focus-group meeting which took place last month for the Office of Career Services.)

MEETING: MARCH 28, 1995

PARTICIPANTS: Gnathion Wirtschafts, Task-Force; Michael Lebovitz (Alumni), Task-Force; Carol Ross-Burnett, Director of Career Services; Graham Scherr, Career Services; Lori Simon, Evening Division; Bonnie Whaley, Former Task-Force Member; Curtis Woo, SBA Treasurer; Alison Vose, SBA Secretary.

Since the last career services focus group meeting this summer, the Career Services office (CS) has done four things directly in

First, CS-- and the student bar associations-- have created an employer reception following OCI. Students have been pleased with the informal setting, and employers have been pleased with the opportunity to mingle with students in a nonstructured environment. Many more employers are agreeing to participate this year, and it appears to be a program that should continue in the future.

Second, Graham Scherr has been appointed evening division liaison. However, this event has not been well-publicized and has led to few additional contacts. Graham will work on walking into classes at the beginning of the semester to remind people who he is and that the office is there to help them. In addition, the idea arose of someone from CS introducing the office during orientation. The group reached no final conclusion. If adopted, the introduction should be done with great finesse to avoid upsetting an already nervous first-year class. Such an introduction should assure students they do not need to worry about the office until February.

Third, CS is putting together a new marketing brochure for prospective employers. The brochure will contain statistical information that reminds employers of the similarities in the quality of students from the day and evening divisions.

As for the special needs of evening division students, we agreed that it would be appropriate for CS and the Evening SBA to create and distribute a survey of the employment needs of students in the evening division.

Such a survey might ask questions such as: What are evening students' summer employment needs? How many are working full-time? What are their job goals in their third and fourth years of law school? How many would like to find work as clerks in firms during the school year? Are they interested in finding work in law related fields? Such a survey would be done by the evening SBA and CS. A recommendation will be made to John Horn, the Evening SBA President, to undertake such a survey.

Finally, the noontime orientations and administrative forums seem to be having limited effect in getting questions answered. Some way needs to be found to increase the student attendance at the events, or perhaps another method of transmitting information and introducing staff to students would be more appropriate.

After a review of the things done at the office since the last meeting, the agenda turned to a discussion of the allocation of resources in the office. CS had asked for guidance in determining how to allocate staff time. Simply put, there has been a long tradition of immediate walk-in service for students who need resumes reviewed, cover letters reviewed, and simple questions answered. While the open-door policy creates an atmosphere that is like Financial Aid; have one Career Services Professional be "on-call" to answer questions, if the line grew too long, pull another person in to help students; have only one Career Services Professional on-call for non-peak hours; set certain times of the day as "appointment only."

During the discussion, we learned that there are three Career Services Professional Positions in CS. Assuming a student population of 1350 students, that implies a ratio of 450 students to each Career Services Professional. Of course, the director, Carol Ross-Burnett, also has administrative duties, Hence, it would be misleading to evaluate the office based solely on the number of students directly placed in jobs. The direct cause and effect analysis may be appropriate at a private job placement office, but is simply not an accurate measure of the services provided by CS. Clearly then, some method to measure the services CS provides-- other than direct job placement-- would assist the CS in monitoring its own performance, and improving that performance.

The students in the group felt that if CS devoted more of its time to job outreach/marketing, and limited walk-in service, the student body would approve of job placement. Hundreds of phone calls and thousands of letters produced only a handful of firms at Spring OCI.

There were a number of suggestions on how to best free up time. Among them were: close one-day a week like Financial Aid; have one Career Services Professional be "on-call" to answer questions, if the line grew too long, pull another person in to help students; have only one Career Services Professional on-call for non-peak hours; set certain times of the day as "appointment only."

During the discussion, we learned that there are three Career Services Professional Positions in CS. Assuming a student population of 1350 students, that implies a ratio of 450 students to each Career Services Professional. Of course, the director, Carol Ross-Burnett, also has administrative duties,
which take up a significant amount of her time. We also learned that Patricia Abracis has left the office. Therefore, until she is replaced, only Graham Scherr and Carol Ross- Burnett are available, and there will be 675 students per Career Services Professional. Creating an additional position for a Career Services Professional would decrease the student/staff member ratio and increase the time available for job outreach. In addition, the office does not have a full-time receptionist. Instead the position is staffed with work- study students who are all part- time employees. The CS representatives indicated that - other than replacing Patricia Abracis - the most pressing need is to place someone at the front desk who is experienced and knows what they are doing.

Finally, Michael Lebovitz, the Alumni representative on the Task Force, emphasized the need to involve the Alumni Board of Governors in the recruiting process. One of the best things Loyola alumni can do to help the school is to recruit students at the law school. An alum needs to know that he or she can find whatever skills he or she needs in an entry- level position in students at Loyola.

Finally, Mr. Lebovitz emphasized that the hiring partners at his firm were extremely happy with their relationship with Loyola. They indicated that it was a pleasure for them to recruit at the law school.

In conclusion, the most pressing needs in CS were the number of staff and the allocation of their time. In addition, CS needs a method to evaluate student usage of the resources in the office. It seems that with additional staff, better allocation of time, an accurate way to measure the services provided, and a plan, CS will increase the quality and quantity of services that it provides to students.
THOUGHTS from page 1

They will ask you to do it again. (Running the Christmas Party for example)

Diversify. If you have an opportunity to do something in the law you have not done before- try it. Areas of the law vanish all the time so have several areas of expertise.

Drink nothing at business functions including office parties and picnics. It could just be a way to thin the herd.

When you become uncomfortable with a job, client or assignment- start to move out of it. Don't let your career run you, run your career.

Thank people.

It is very nice to thank the people who helped you do something. Like when you graduate law school. Yea it really is your accomplishment, but family and friends also paid for stuff. left you alone, listen to your mind numbing moot court speech and legal arguments. They kept people and things out of your way while you studied. Thank them, damn it, thank them.

PROOF: Have YOU been thanked for all the great things you have done for people? (Oh no, another proof)

There is a great comfort in having 6 months of income in the bank. You can quit and not starve, lose the house or have the family begging. In addition, being able to tell someone to stick it in their ear is usually enough to keep you from saying it.

There are books and articles on everything. Any time you have a question an answer is in a publication. How do I rent an apartment? How do I move to San Diego? What kind of clothing should I wear at work? The INTER- NET will make them even easier to get to. In short: question=problem, publication=solution.

If you plan to quit, do not burn bridges. Get another job first. Nothing is better for getting a job than having a job. If you are unhappy, maybe a mutual agreement with the employer to your leaving could result in a good reference, unemployment insurance payments, part time work or business referrals.

Face facts. If the firm is falling apart get a resume going.

A job well done is a job well done. It needs, however, to be paid for and brought into the firm. Keep an eye on the "rain makers" (those who bring business in the door) and do some networking of your own to bring in a "paying" client or two.

Bringing in business is good for a future partner to do and if you leave the firm you may be able to take them with you.

If you go solo you have no choice but to make rain.

Do what you love and the money will follow.

Be a mentor. After you have had experience- give back.

Be tolerant. This does not mean acceptance. People do not have the right to demand acceptance- this would require you to change opinions to fit their requirements. Tolerance allows them to be wrong in your opinion but not interfered with.

Remember not everyone has your temperament or priorities. This is an advantage if you are tolerant. If you are messy, hire a super organized secretary. If you are a researcher, get a "people person" partner if you are starting a small firm. If you hate research but love advocacy or visa versa, well you know.

You will be lucky to get what you pay for. You will be very very lucky to get what you pay for if you do not research what you are buying. Read Consumer Reports, PC Magazine, Consumer Magazine and publication in the field you are buying in.

After the bar exam, may I suggest the following books: What Color is your Parachute by Richard Bolle(Every "10 Speed Press" Publishers book has been great), Man in Charge by John Weitz, 1984 by George Orwell, Earl Mindell's Vitamin Book, Nixon, A Life by Jonathan Aitken (Chapters on his life as a law student are great)

When people tell you something, ask you for something or order you to do something, ask yourself why they are doing it. It may tell you more information than the comment itself.

Keep a list of mottos, advise and ideas.

Try to do what you are bad at. It is the only way to improve.

Free advise is worth what you pay for it if you do not take it.