2-1-1998

The Loyola Reporter

Loyola Law School Los Angeles

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Welcome to High Country Escapes; a column designed for lawyers and dedicated to exploring the multitude of trails surrounding Los Angeles and its outskirts. If you’re weary of billing an extra twenty hours every weekend like a robot, spend your Saturdays updating internal reference memos or of just watching life (or any semblance thereof) in general pass you by, this column hopefully will be of interest to you. The high country, with its thin, pure air, cold running streams and bracing alpine breezes, was put here to remind us that life is indeed grand and even, at dusk, truly towers over the remaining terrain. Not to be underestimated.

General Commentary:

Hikers unused to the deceptively formidable mountain. Hiking it should not be taken lightly - even by those in good shape. The trail distance, at 14 miles, is sub-again. It should be about the best you can hope for in a Blind mailing campaign is that you will be filed away in hopes of being miraculously resurrected at some future date. Very unlikely.

So when should you use a cover letter? Only as part of a limited, targeted campaign to reach potential employers. Take the time to research and understand a company before committing yourself on paper as their next potential employee. If you have no idea what a company does, don’t just send your resume and cover letter in blind hope of making a potential match. If you’re not willing to invest the time and energy to find out whether a match is possible, why do you expect the Hiring Manager to do so?

See Cover Letter on p. 4

Telescope Effect - the capacity to see one hundred or more miles in any given direction. In fact, the mountain was named by its earliest ascendant for that very reason. The peak itself, except for the final stretch which, depending on snow conditions, can range from steep to very steep, is quite moderate in grade. The distance, at 14 miles, is sub-modest. The author’s favorite stomping ground is Telescope Mountain (this author’s favorite stomping ground) and even, at dusk, the distant lights of Las Vegas. But, despite its obvious beauty and allure, Telescope provides. Because of its unique position as the highest point in Death Valley, it literally towers over the remaining topography. As with Mount San Jacinto (San Jack, to friends) near Hemet, Telescope is an island of sier-peak amidst an ocean of low flatland.

If you’re in pursuit of an outstanding entry-level position, you need to know the truth about cover letters. Contrary to some of the more fashionable books on job search, no one ever got a job because of a a perfect cover letter. Cover letters are extremely limited in value, even when used properly. So take everything you’ve ever heard, read, or seen about cover letters and throw it out! That’s right, 99.44 percent of the information about cover letters is useless.

Why? Three reasons. First, most people assume that the cover letter is actually read before the resume. Wrong. Just ask anyone who reviews resumes: they go straight to the resume (if it’s read at all) and only look at the cover letter if they’re still interested. In my review of over 20,000 resumes, I’ve probably read only 4,000 cover letters, and that was done only after finding strong interest in the resume. It’s actually rather amusing to watch a hiring manager reading his mail. The cover letter and resume are pulled from the envelope, the cover letter is immediately placed behind the resume, and the resume is reviewed. Usually scanned first, then read. And you know there is interest if they finally make their way back to the cover letter.

Second, most people assume that the cover letter should be about you. Wrong. It should be about the company, your prospect, your target. Your resume will tell them the basics that they need to know about you (if it’s well-written). Third, and most importantly, many college students end up using the cover letter/resume mass mailing as a crutch to fool themselves into believing they’re actually doing something to further their job search. In reality, all you’re doing is generating rejection letters. Mass mailing of your cover letter and resume does not work in today's job market.

Understand that at the entry level, a resume and cover letter on their own do little good. Most larger companies have established college recruiting programs that serve as the focal point of entry-level hiring. Therefore, most entry-level resumes are ignored. Many medium-sized and small companies don’t have the resources to train entry-level hires, so the entry-level resume again will be ignored. The best you can hope for in a blind mailing campaign is that you will be filed away in hopes of being miraculously resurrected at some future date. Very unlikely.

TELESCOPE PEAK

<table>
<thead>
<tr>
<th>Location:</th>
<th>Death Valley National Park</th>
</tr>
</thead>
<tbody>
<tr>
<td>Elevation:</td>
<td>11,049 feet</td>
</tr>
<tr>
<td>Trail distance:</td>
<td>14 miles round-trip</td>
</tr>
<tr>
<td>Vertical gain:</td>
<td>3000 feet</td>
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<td>Classification:</td>
<td>Strenuous</td>
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<tr>
<td>Technical status:</td>
<td>Contingent: If no snow, a simple walk-up. If snow, special equipment required.</td>
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<tr>
<td>KeyNotes:</td>
<td>Highest point in Death Valley. Spectacular views. Challenging terrain. Not to be underestimated. Snow on higher ridges from late November/early December on.</td>
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HIGH COUNTRY ESCAPES
By John E. Rogers, Jr.

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THE TRUTH ABOUT COVER LETTERS
By Brian Krueger
College Press Service

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See Cover Letter on p. 4

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LOYOLA REPORTER
vol. 21, no. 1

Editors-in-Chief
Mary Reed
Doug Stenstrom

Executive Editor
Rod Rummelburg
John Rogers

Contributors
Brian Krueger
Colleen DeBaise

The Loyola Law School Student Newspaper
Volume 21, Number 2; February 1, 1998
919 S. Albany St., Los Angeles, California 90015
THE SEARCH IS ON FOR LOYOLA REPORTER STAFF WRITERS

We are looking for two or three staff writers for the Loyola Reporter to serve during the 1998 school year. Great resume value! Hours are minimal and flexible to fit your schedule.

Also, you will develop the skill of learning the software to lay out a newspaper. This skill is particularly valuable if you have visions of becoming a sole practitioner, because a regular newsletter can be a powerful marketing tool.

There is possibility for advancement to an editor position for dedicated staffwriters. Training will be provided to the new editors, and the outgoing editors will be lending help and/or advice during the following school year.

Interested applicants should call (213) 736-8117 or leave a message at the Loyola Reporter office in the Rains Building, room 122. The positions are open to evening students as well as to day students.

WE WANT YOUR IDEAS!

Help us to make this newspaper one that serves the Loyola Law school student community. Please send us any suggestions or ideas about how to make this paper more interesting to you, the law student.

Tell us what you want to read. Tell us what you think will make your law school experience more fulfilling and personal. For example, would you like to see more editorials, opinion pieces, or student comments? Would you like to have more articles on famous alumni or teacher profiles? Would you like to know more about the surrounding community?

Remember, this is your law school and this is your newspaper. Make the most of it!

PERSONALITY MAY INFLUENCE TV WATCHING, STUDY SAYS

By College Press Service GAINESVILLE, Fla.--You are what you watch, suggests a new study by a University of Florida researcher.

An energetic guy is more likely to watch "Hard Copy" after a tough day at work, while the stereotypical lazy guy will watch videos on MTV for hours on end, said Cynthia Frisby, a UF advertising doctorate student.

"My study determined that a link exists between program choice and personality type," said Frisby. Frisby surveyed 289 people spanning a wide range of ages, education and income. The subjects answered questions relating to five major personality traits: openness, extroversion, agreeableness, conscientiousness and emotionality/neuroticism.

Frisby found the subjects' personality types not only influenced what television shows they watched, but also why they watched them. Most groups of people in the study watched T.V. primarily for entertainment and escape reasons. But certain types of personalities were drawn to certain types of shows.

Hostile or rude people tended to watch situation comedies for information, Frisby said. "This could be because they are unable to interact socially with people," she added.

Extroverts tended to tune in frequently to soap operas and news magazine shows. Unenergetic people reported watching music videos often and emotionally related to talk shows.

The results of Frisby's study could be useful to advertisers. For example, if people are sitting down to watch "Seinfeld" each week primarily to be entertained, an informative car commercial may not be work well with the audience.

"If we can define these shows by personality types, advertising could be much more effective," Frisby said.
DON'T LET LAW SCHOOL DRIVE YOU CRAZY!

Make The Right Turn To A Higher GPA With

FLEMING'S FUNDAMENTALS OF LAW

Don't Miss...

THE LEGAL EXAM WRITING WORKSHOP

14 REASONS WHY YOU MUST ATTEND...

✓ Learn How to Improve Your Grades from a Recognized Expert-Professor Jeff A. Fleming
✓ Learn Effective Exam Problem-Solving Techniques
✓ Learn the Difference Between Essay and Multistate Strategy
✓ Learn the Difference Between the A.B and C Essay
✓ Student Will Write Two Exams for Critique
✓ Learn In-Depth Issue Spotting Methods
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✓ Learn How to Properly Interpret Calls of Questions
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✓ Learn How to Use Public Policy Analysis
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✓ Learn How to Get the Most Out of Class and Study Time
✓ Learn How to Write the Superior Answer

SCHEDULE OF SEMINARS

TWO DAY WORKSHOP SCHEDULE

SANTA CLARA
- Saturday, February 14, 1998: Noon-6:00 pm
- Sunday, February 15, 1998: Noon-6:00 pm
All sessions will be given live at the Days Inn, Great America Parkway, Santa Clara. In the Auditorium.

SAN DIEGO
- Saturday, February 21, 1998: Noon-6:00 pm
- Sunday, February 22, 1998: Noon-6:00 pm
All sessions will be given live in the Auditorium at the California Western School of Law, 350 Cedar St., San Diego.

ORANGE COUNTY
- Saturday, March 7, 1998: 11:00 am-5:00 pm
- Sunday, March 8, 1998: 11:00 am-5:00 pm
All sessions will be given live at the California Western School of Law, 901 5th St., Clovis. Room 201. VIDEO PRESENTATION.

FLEMING'S FUNDAMENTALS OF LAW

Course Lecturer: PROFESSOR JEFF A. FLEMING
Attorney at Law • Legal Education Consultant

For the past thirty years, Professor Fleming has devised his legal career towards the development of legal preparatory seminars designed solely to aid Law Students and the Candidates in exam writing techniques and substantive law. Professor Fleming's experience includes the Authorship of Textbooks to aid Law School and Bar Review candidates. Professor Fleming's experiences include the Lecturing of Law School Prep Seminars and Test Prep Workshops. He is the Organizer and Lecturer of the Baby Bar Review Solution and Multistate Examination Workbook, the creator of The Exam Solution Tape Series, which aid law students in exam preparation. The Author of the First Year Essay Examination Writing Workbook, the Second Year Essay Examination Writing Workbook, and the Third Year Essay Examination Writing Workbook. These are available in legal bookstores throughout the United States.

First, Second and Third Year Law School Final Reviews. He is the Organizer and Lecturer of the Baby Bar Review Seminars and the Founder and Lecturer of the Legal Examination Writing Workshop. With an extensive training in interventional exam writing techniques designed to train the law student to write the superior answer, he is the Founder and Lecturer of Law School Term Review. In addition, Professor Fleming is the Publisher of the Performance Exam, First, Second, Third, and Fourth Year Essay Examination Writing Workbooks. These are available in legal bookstores throughout the United States.

Professor Fleming has determined that the major problem for most law students is weak analytical skills. Most students can learn the law, but application of the law is a stumbling block under exam conditions. Professor Fleming has structured his program to include both substantive law and legal analysis training. This provides the combination necessary for the development of a more well-prepared and skilled law student and Bar candidate. These courses have made it possible for thousands of law students to improve their grades and ultimately pass the bar exam.

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Did You Know?

Secondhand Smoke Gets In Your Eyes...Nose...Hair...Lungs...

(NAPS)—Beginning in 1998 all restaurants and bars in California will be smoke-free. That's good news when you consider the following facts:

- If you spend only two hours in a smoky bar, you inhale as much tobacco smoke as if you had smoked four cigarettes. That means to bar employees, working a shift in a smoky bar is equivalent to inhaling the smoke from nearly a pack of cigarettes a day.

- Smoke from the tip of a cigarette has 20 times the carcinogens as the smoke inhaled by the smoker.

- According to a study published by the Journal of the American Medical Association, California waitresses die from higher rates of lung and heart disease than any other female occupational group. They have four times the expected lung cancer mortality and two-and-a-half times the expected heart disease mortality rate.

- Restaurant and bar patrons and employees involuntarily inhale ammonia, arsenic, carbon monoxide, formaldehyde and cyanide—all ingredients in secondhand smoke.

- In the largest study ever conducted on the issue, Harvard Medical School found high exposure to secondhand smoke doubles a woman's risk of having a heart attack.

- In 1998 all restaurant and bar workers will join the rest of the California work force in being protected from the dangers of secondhand smoke. And you, your family and your friends will finally be shielded from the deadly consequences of secondhand smoke.

With smoke-free bars and restaurants, exposure to secondhand smoke will no longer be the price you have to pay for a night on the town.

Cover Letters (Cont. from p. 1)

When a cover letter is used, it should be specific and personal. It should be clean, clear laser copy, yet not mass-generated. Each letter should refer to a specific person at a specific company and provide a specific next step of action that you will be taking. Don't expect the employer to make the first step. If you wait for them to call you, your odds of contact decrease dramatically. The "Squeaky Wheel Theory" is alive and well in the employment field. If you respond to me, I'll respond to you. If not, you will likely find yourself buried beneath reams of other resumes. Be the one who stands out.

Remember, you need to make any mailing specific and follow-up on each letter personally by phone. Sound like a lot of work? Not when you consider the payback. The initial investment per letter is certainly greater than a mail merge mass mailing, yet the benefits are far greater. Mass mailings often generate zero results, while a targeted mailing and follow-up program can generate 10 to 15 percent or more in the interview production success.

Krueger is a hiring manager. He also is the author of the book "College Grad Job Hunter" ($14.95, Quantum Leap Publishing, 1-800-879-4214) and webmaster of the College Grad Job Hunter Web Site (http://www.collegegrad.com).
LIQUID ECSTASY APPEARING ON COLLEGE CAMPUSES

By Colleen DeBaise

College Press Service
WASHINGTON--It's often touted on the Internet as a muscle-builder, an aphrodisiac and an easy high.

But gamma hydroxybutyric acid--a popular party drug better known as GHB or "liquid ecstasy"--is no magic pill.

The government warned Feb. 18 that GHB, which was banned in 1991 but is experiencing a resurgence, has been linked to a number of recent hospitalizations, date rapes and even some deaths.

Three Massachusetts college students were hospitalized, two in a coma, after trying GHB, according to news reports. Dozens of high school students became sick after using GHB at a New Year's Eve concert in Los Angeles.

Last September, a 17-year-old Houston girl died after someone slipped the drug into her soft drink at a nightclub.

GHB, also known as Grievous Bodily Harm or Liquid X, is an odorless drug with a slightly salty taste, often distributed as a clear liquid that can be mixed into a drink.

In the 1980s, the drug was promoted as a steroid alternative and widely sold in health food stores until cases of GHB-related illness were reported.

Symptoms include vomiting, dizziness, tremors and seizures. The Food and Drug Administration declared it illegal to manufacture or sell GHB in the United States in 1991, and several states such as Texas have made it illegal to possess.

The FDA said it renewed its warning because the drug now is being produced in secret laboratories. FDA investigators have begun a nationwide crackdown on underground GHB manufacturing.

GHB is often compared to Rohypnol, widely known as "roofies" or the "date rape" drug. As with Rohypnol, GHB can be slipped into a victim's drink, causing them to pass out and have little memory of the crime or the attacker's identity.

At times, the drugs are used in combination with alcohol or marijuana to get a quick high.

"We're seeing [GHB] all over the state of Texas," said Judy Row, director of Southwest Texas State University's drug prevention center. "It seems to be showing up with the same groups that were willing to use Rohypnol."

At nightclubs, partygoers can dispense GHB from small, perfume sample-sized bottles into their drinks, she said.

In March, the government banned imports of Rohypnol, which is sold over-the-counter in Mexico and other nations as a sedative. The president signed legislation in September that stiffened the penalty for possession of Rohypnol to that of cocaine, heroine and LSD.

"I would hope that GHB would be close on its heels," Roy said.

The biggest problem with GHB is that students "don't seem to have a sense of problems with the dosage and individual reaction," she said.

Because the drug is produced so haphazardly, its potency varies from batch to batch. The same dose that gave someone a mild buzz once may send them into a coma next time, doctors say.

For now, universities are trying to fight the drug's resurgence with education awareness programs. At SWT, "we're working on getting as much info out as we can," Roy said.

She adds that students worried that they may become the victim of a "date rape" drug should take the following safety precautions:

- Never accept a beverage unless it is in a sealed container;
- Never leave a beverage unattended;
- Never go out with or go home with anyone you do not know well;
- Never leave a friend who is displaying any effects of a drug. Be sure to see him or her home safely.

SECOND HARVEST HUNGER'S HOPE

We met him at a local food pantry on a day when he had food. On some days it doesn't, and that's where you come in. Our free brochure describes the many ways you can help feed the many hungry children in your community. Do you have a more important call to make?

1-800-532-FOOD
High Country (cont from p.1) substantial but not outside the bubble for moderately strong hikers. The peak elevation, at 11,049 feet, is respectable but, for a one-day up and downer, easily "do-able." And lastly, at 3000 feet, the vertical gain, the best indicator of a climb's relative difficulty, is on the low end of challenging. Why, then, has this hike garnered its reputation as a bear? Because, all told, climbing 3000 feet over 7 miles and winding-up at over 11K takes its toll... So, be prepared. For some reason none of the trail books or maps will tell you the truth, but here it is: the return trip (from peak to trailhead) has several significant uphill portions -- always a back-breaker on the way home. A word of caution: don't exhaust yourself while making the summit. Coming down is more than just trudging along. Even strong parties will find themselves in a tight spot if they don't leave at least a little in reserve. All of this isn't meant to scare you off, just keep you alert. Telescope isn't Everest but it isn't a walk in the park, either.

Road Directions: From downtown, of course: Take the 5 North to the 14 North. Pass through Mojave. Follow 14 on towards Ridgecrest. Join with 178 North and follow it approximately 50 miles (passing through Trona) to Wildrose Canyon Road. Turn right here and proceed uphill 9 miles to the Mahogany Flat campground. The trail begins here. Park in the dirt lot. If snow has closed the road to Mahogany, park at Charcoal Kilns Campground. You'll have to walk up the steep dirt road to Mahogany. Caution: the Park states that this adds 3 miles round-trip to the hike. It is closer to 4.5 - with another 1000 feet of vertical gain. Only very well-prepared and conditioned parties should choose this option. Others should cancel out on Telescope and opt for Wildrose Peak (6 miles round-trip, starting right from Charcoal Kilns); itself a wonderful, rarely-made hike.

Trail Directions: The trail isn't the road. Look for the Telescope Peak sign. Check in at the trail ledger - names and times. Check out on your way home. Your route is not steep here. It contours easily along the eastern slopes of the Rogers-Bennett ridge. The trees you see are Pinyon Pine. That's Death Valley proper to the left. Furnace Creek to be specific (the triple forks of Hanaupah Canyon). Everyone's a lot hotter down there, you can rest assured. After three miles of gently ascending the ridge's broad flanks, Badwater Basin and the dun immensity of the Amargosa Range constantly to your left, you'll hit the Rogers-Bennett saddle. Look for the ubiquitous cairns (more every year). Swing left on the trail, heading downhill through a largish copse of trees. Soon you're on the western buttresses of Bennett Peak (the big mound to your left). This is either level or downhill and will continue thusly until the final saddle between Bennett and Telescope is reached. Be mindful of this. On the way back, you should eat a couple of candy bars prior to this uphill stretch - give yourself some energy for the unexpected work-out. At the final saddle, Panamint Valley to your right, Death Valley to the left, Telescope dead ahead, your choices will be two: stay on the main trail and follow it (left) around to the "protected" southeastern face of Telescope or boldly go (where you're a tiger, take the latter). Before) straight up the ridge. If you're a tiger, take the latter. The former is suggested. Follow the switchbacks to the last mini-saddle, turn south next to the false summit and walk that "home stretch" over to the peak. If you can pry open the can, write your name. Absorb the tremendous views. Eat more candy bars. Head down. Be careful. Congratulations - you have now earned that cold beer waiting back at the jeep.

Season September through November is optimal. There will be no snow in September and October and the daylight hours will still be fairly long. Early November is also a good bet. Starting in Late November, however, if the park has seen rain, snow will begin drifting along the exposed sections of the trail. Climbers with experience using crampons and ice axes can extend this into December or longer. If such a climb is desired, parties should a) notify the Park ahead of time, b) "gear up" well (cold weather clothing, gaiters, flashlights, etc.) and c) prepare for a very long day (8 hours up/5 down). An absolute mandate to "play it safe" applies to all such endeavors.

Resource data: Death Valley National Park Death Valley, CA 92328 (619) 786-2331

SUMMER LAW STUDY in Barcelona Dublin Florence London Moscow Oxford Paris San Diego University of San Diego FOREIGN LAW PROGRAMS SCHOOL OF LAW 5098 Alcala Park San Diego, CA 92110-2492 e-mail: dias@usdlaw.usd.edu fax: (619)453-2228 http://www.usd.edu

9th annual con-artists convention HEY, I PAID MY ENTRY FEE. WHERE IS EVERYBODY?
Read the paper that covers the law better than any other source: the Los Angeles Daily Journal.

Loyola students can now get the Daily Journal for one month free before 5/30/98.
ATTENTION LOYOLA LAW STUDENTS!

BAR/BRI BAR REVIEW WILL BE ON CAMPUS THE FOLLOWING DATES IN ORDER TO ASSIST STUDENTS WHO WISH TO ENROLL IN THE COURSE OR SIMPLY TO ANSWER ANY QUESTIONS.

Tuesday       = February 10th
Wednesday     = February 11th
Thursday      = February 12th

IF THESE DATES ARE NOT CONVENIENT, YOU MAY ENROLL OR ASK QUESTIONS BY CALLING THE BAR/BRI OFFICE AT 1 800 995 5227.

========================================================================

ATTENTION LOYOLA LAW STUDENTS WHO ARE TAKING THE SPRING MPRE!!!!!!!!

Here are the lecture dates and locations for Los Angeles:

***A schedule with additional locations will be available at the Bar/Bri table during table days.

Sunday, February 22nd, 9:00-1:00 p.m. - Bar/Bri Office - 3280 Motor Ave. - Lecture Hall

Saturday, February 28th, 9:00-1:00 p.m. - Bar/Bri Office - 3280 Motor Ave. - Lecture Hall

Saturday, March 7th, 9:00-1:00 p.m. - Bar/Bri Office - 3280 Motor Ave. - Lecture Hall

Daily video replay
Monday, March 2nd through Thursday, March 12th from 9:00-1:00 p.m. and 1:30-5:00 p.m. at the Bar/Bri office.

***IF YOU WISH TO PICK UP MPRE MATERIALS ON CAMPUS, YOU CAN DO SO FEB. 10TH, 11TH, AND 12TH AT THE BAR/BRI TABLE.

HAVE A GREAT SEMESTER!

BARRI STUDENTS PASS THE BAR!